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6. Handle complaints, avoid arguments, keep your human contacts smooth and pleasant. 7. Become a better speaker, a more entertaining conversationalist.

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How to Win Friends and Influence People was first published in 1937 in an edition of only five thousand copies. Neither Dale Carnegie nor the publishers, Simon and Schuster, anticipated more than this modest sale. To their amazement, the book became an overnight sensation, and edition after edition rolled off the presses to keep up with the increasing public demand. Now to Win Friends and ...

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Everyone, and I mean everyone can learn something from How to Win Friends & Influence People. The principles in the book are simple, but something a lot of us fail to use or remember. This book will help you to convince people to your way of thinking, avoid arguments and become more liked. If you're

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Introduction I can't tell you how many times I have been asked to write a book. More times than I can recall. The reality is that I don't want to write a book.

How to Win at the Sport of Business - Tori's Spot

Mark Cuban is an American entrepreneur and owner of the NBA's Dallas Mavericks. A pioneer of the dot-com revolution, Cuban first arrived in Dallas in the early 1980s where he immediately became a fan of the then-brand new franchise.

How to Win at the Sport of Business: If I Can Do It, You

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